

Aug 30, 2001
12:24 pm

HAL-PC

STATEMENT OF REVENUES AND EXPENSES

	11 Months Ended Apr/01	Annual Budget	Unused	% Used
	=====	====	=====	=====
REVENUES				
Interest income	\$668.81	\$50,000.00	\$49,331.19	
Internet Expo income	(250.00)	0.00	250.00	
Presentation fees	9,750.00	0.00	(9,750.00)	
Vendor fees	1,450.00	31,200.00	29,750.00	
Internet services - Exempt	13,540.02	0.00	(13,540.02)	
Revenue - Other	102.50	0.00	(102.50)	
Donations to HAL-PC	680.19	0.00	(680.19)	
Donations to MCSE SIG	1,480.00	0.00	(1,480.00)	
Donations to HAL-PC	7,965.00	0.00	(7,965.00)	
Donations to PC Upgrade SIG	260.00	0.00	(260.00)	
Donation A+	328.94	0.00	(328.94)	
Rental income	12,000.00	14,400.00	2,400.00	
Ad Sales--National Ad Program	47,790.00	31,500.00	(16,290.00)	
Advertising - Magazine	159,004.44	71,450.00	(87,554.44)	
Annual dues	352,273.91	420,000.00	67,726.09	
HALNet ADSL fees	5,394.07	0.00	(5,394.07)	
HALNet extend fees - Exempt	3,613.00	0.00	(3,613.00)	
INTERNET - STATIC IP	80.00	0.00	(80.00)	
HALNet monthly fees - Exempt	644,034.64	1,120,358.00	476,323.36	
Equipment Sales NonTaxable	1,000.00	0.00	(1,000.00)	
HTML class fees	1,130.00	0.00	(1,130.00)	
Learning Center class fees	14,370.00	28,000.00	13,630.00	
HAL-PC Clear Lake class fees	4,260.00	8,000.00	3,740.00	
Taxable revenues				
Electronic parts sales	149.00	0.00	(149.00)	
HALNet monthly fees	(295.48)	0.00	295.48	
Pipeline sales	1,500.00	0.00	(1,500.00)	
Software sales	3,274.80	0.00	(3,274.80)	
Learning Center manual sales	44.35	0.00	(44.35)	
Monitor sales	877.60	0.00	(877.60)	
Phone line sales	895.00	0.00	(895.00)	
Refreshment sales	4,271.77	0.00	(4,271.77)	
E-mail account fees	1,003.22	0.00	(1,003.22)	
Group purchase revenue	299.77	0.00	(299.77)	
TOTAL Sales Taxable for Sales Tax				
	12,020.03	0.00	(12,020.03)	
TOTAL REVENUES	1,292,945.55	1,774,908.00	481,962.45	
Adjustments				
Discounts	(160.00)	0.00	160.00	
TOTAL Adjustments	(160.00)	0.00	160.00	

***** NET REVENUES	1,292,785.55	1,774,908.00	482,122.45	
	-----	-----	-----	
Cost of Goods Sold				
Learning Center manuals cost	267.83	0.00	(267.83)	
Group purchase sales cost	360.26	5,000.00	4,639.74	7.2%
Electronic parts sales cost	149.00	0.00	(149.00)	
Refreshment sales cost	4,794.42	0.00	(4,794.42)	
Refreshment supplies cost	498.89	0.00	(498.89)	
	-----	-----	-----	
TOTAL Cost of Goods Sold	6,070.40	5,000.00	(1,070.40)	121.4%
	-----	-----	-----	
***** ADJUSTED NET REVENUES	1,286,715.15	1,769,908.00	483,192.85	
	-----	-----	-----	
EXPENSES				
Accounting	10,978.24	28,175.00	17,196.76	39.0%
Ad Sales--Other UserGrps Share	62,057.50	0.00	(62,057.50)	
Advertising	31,353.77	58,710.00	27,356.23	53.4%
Audio visual	17,178.82	16,300.00	(878.82)	105.4%
Bank charges	908.33	3,900.00	2,991.67	23.3%
Credit card expense	24,732.91	34,240.00	9,507.09	72.2%
Contract labor	0.00	200.00	200.00	0.0%
Decorations, chairs & tables	631.32	3,700.00	3,068.68	17.1%
Delivery service	1,140.00	1,686.00	546.00	67.6%
Amortization expense leasehold	18,341.90	0.00	(18,341.90)	
Dues & subscriptions	95.00	250.00	155.00	38.0%
Electrical	2,506.39	12,500.00	9,993.61	20.1%
Electronic parts	2,918.13	9,500.00	6,581.87	30.7%
Employee payroll	158,041.44	215,000.00	56,958.56	73.5%
Entertainment and meals	307.50	200.00	(107.50)	153.8%
Equipment rental	431.50	4,965.00	4,533.50	8.7%
First aid services	240.00	0.00	(240.00)	
Incentives-Volunteer	66.30	0.00	(66.30)	
Food - Volunteer Development	3,042.77	15,200.00	12,157.23	20.0%
Food Special Events	0.00	125.00	125.00	0.0%
Food Special Events	269.41	2,400.00	2,130.59	11.2%
Food Special Events	718.10	1,600.00	881.90	44.9%
Special Events .30	27.90	0.00	(27.90)	
Freight	601.45	400.00	(201.45)	150.4%
Information services	13.57	1,800.00	1,786.43	0.8%
Insurance - Other	2,755.00	16,000.00	13,245.00	17.2%
Internet Connectivity	54,627.52	216,300.00	161,672.48	25.3%
Internet Connectivity	2,094.78	0.00	(2,094.78)	
Interest expense	4.32	0.00	(4.32)	
Internet - Backbone	99,076.46	0.00	(99,076.46)	
Licenses and fees	52,054.03	7,200.00	(44,854.03)	723.0%
Mailing Labels	4,308.78	6,000.00	1,691.22	71.8%
Mailing Labels Fundraiser	701.83	0.00	(701.83)	
Management fees	88,000.00	96,000.00	8,000.00	91.7%
Manuals	2,851.22	9,040.00	6,188.78	31.5%
Maintenance	5,507.19	9,520.00	4,012.81	57.8%
Miscellaneous	(168.03)	6,700.00	6,868.03	-2.5%
Mileage	6.40	0.00	(6.40)	
MCSE expenses	1,775.35	0.00	(1,775.35)	
Monthly retainer	5,833.50	6,000.00	166.50	97.2%

NPC fee expense	152.22	0.00	(152.22)	
Office supplies and expense	5,378.53	9,410.00	4,031.47	57.2%
Parking	15.00	300.00	285.00	5.0%
Payroll taxes	12,314.00	37,981.00	25,667.00	32.4%
Penalties	109.59	0.00	(109.59)	
Photography	0.00	100.00	100.00	0.0%
Plaques, trophies & awards	0.00	200.00	200.00	0.0%
Postage	18,983.68	41,203.00	22,219.32	46.1%
Printing	181,188.13	219,145.00	37,956.87	82.7%
Professional services rendered	100.00	0.00	(100.00)	
Promotions	0.00	164.00	164.00	0.0%
Rent	120,037.52	146,347.68	26,310.16	82.0%
Repairs	829.29	7,000.00	6,170.71	11.8%
Retrurned Checks/Charge Backs	18.88	0.00	(18.88)	
Security and patrol	600.00	400.00	(200.00)	150.0%
Service Contract	0.00	300.00	300.00	0.0%
Small tools and equipment	276.31	12,000.00	11,723.69	2.3%
Software purchases	5,722.55	16,100.00	10,377.45	35.5%
Spares	0.00	3,000.00	3,000.00	0.0%
Supplies	4,489.47	8,857.00	4,367.53	50.7%
Teaching	289.17	0.00	(289.17)	
Telephone	253,711.41	301,068.00	47,356.59	84.3%
Telephone-Cell	2,065.18	6,000.00	3,934.82	34.4%
Telephone - Cell	419.08	0.00	(419.08)	
Telephone - Cell	696.56	0.00	(696.56)	
Telephone - Cell	348.37	2,803.56	2,455.19	12.4%
Telephone - PRI	21,015.96	43,320.00	22,304.04	48.5%
Travel	3,090.86	8,800.00	5,709.14	35.1%
Vehicle allowance	2,750.00	0.00	(2,750.00)	
	-----	-----	-----	
TOTAL EXPENSES	1,290,632.36	1,648,110.24	357,477.88	78.3%
	-----	-----	-----	
***** OPERATING REVENUES	(3,917.21)	121,797.76	125,714.97	
	-----	-----	-----	
Other Income & Expenses				
Returned Check Fees	45.24	0.00	(45.24)	
A/P discounts	4.34	0.00	(4.34)	
Late Fee	(10.00)	0.00	10.00	
Finance charges income (exp.)	466.56	0.00	(466.56)	
Ret Check Income (FEE)	10.00	0.00	(10.00)	
Budgeted equipment purchases	(19,051.87)	(81,500.00)	(62,448.13)	23.4%
	-----	-----	-----	
TOTAL Other Income & Expenses	(18,535.73)	(81,500.00)	(62,964.27)	22.7%
	-----	-----	-----	
***** REVENUES OVER (UNDER) EXPENSES	(22,452.94)	40,297.76	62,750.70	
	-----	-----	-----	
***** NET REVENUES OVER (UNDER) EXPENSES	(\$22,452.94)	\$40,297.76	\$62,750.70	
	=====	=====	=====	